

## **FINANCING CHECKLIST**

The following guidelines are provided to facilitate the review of your aircraft financing request. These items are guidelines only; additional items may be required pending actual credit review. Please submit the applicable information below:

### **Corporate Borrowers & Guarantors**

- Previous *Three years business financial statements (audited preferred), and most recent interim statements.*
- Complete *Company formation documents and bylaws.*

### **Individual Principal, Partner or Member of a Corporate Borrower**

- Current *Personal Financial Statement (no older than six months), signed and dated – form can be provided.*
- Previous *three years Personal Income Tax Returns or Government filing equivalent, including major schedules.*
- Copy of *Passport or Federal Identification.*

### **Additional information Requested**

- Completed and signed *Credit Application*, complete with at least two References.
- Copies of bank or brokerage statements verifying key liquid holds and source of down-payment.
- Copy of Air Operator Certificate (“AOC”) aircraft shall be operated under, if applicable.
- If placing the aircraft on lease or in a management service: *copy of Lease or Management Agreement*, as available.
- If the aircraft is to be used to service a contract: highlights or a *copy of the applicable operating contract.*
- *Corporate documents and personal IDs* required on all principals (and their principals) of obligor. For complex or multi-layered companies, please provide an organizational chart showing ownership down to individual principals.
- Any additional information that may aid in approval consideration (i.e. operating history, maintenance practices / programs, financials on other owned businesses, business plans, brokerage statements, cash flow projections, etc).

**CREDIT APPLICATION - AIRCRAFT FINANCING**

Please provide the following information for aircraft financing consideration:

**AIRCRAFT & OPERATIONAL INFORMATION:**

*(Please forward specification sheet with equipment & current component times if applying for financing on a used aircraft)*

Make: \_\_\_\_\_ Model: \_\_\_\_\_ Year: \_\_\_\_\_ Serial No.: \_\_\_\_\_  
Reg. No.: \_\_\_\_\_ New: \_\_\_\_\_ Used: \_\_\_\_\_ Anticipated Purchase Date: \_\_\_\_\_  
Purchase Price: \_\_\_\_\_ Requested Finance Amount: \_\_\_\_\_

Where will the aircraft be based? City: \_\_\_\_\_ State/Province: \_\_\_\_\_  
Country: \_\_\_\_\_ Airport: \_\_\_\_\_  
Intended usage: \_\_\_\_\_ Estimated aircraft usage: \_\_\_\_\_ hours per year  
Will the aircraft be leased to a third party? \_\_\_\_\_ Will the aircraft be managed by a third party? \_\_\_\_\_  
Name of third party entity: \_\_\_\_\_ Applicant experience in Aviation: \_\_\_\_\_ years  
Number & type of aircraft models operated: \_\_\_\_\_

**APPLICANT INFORMATION** (Note: Applicant entity cannot be an individual)

Business Name: \_\_\_\_\_  
State / Province of Formation: \_\_\_\_\_  
Business Address: \_\_\_\_\_  
City, State, Country, Zip Code: \_\_\_\_\_  
Fed. Tax ID: \_\_\_\_\_ Phone: \_\_\_\_\_  
Person to Contact: \_\_\_\_\_ Title: \_\_\_\_\_ Email: \_\_\_\_\_

**Ownership Information:** *Please provide a complete listing of names, titles and percentage of ownership of all shareholders and principals below. Please disclose shareholders/principals until 100% ownership is detailed. For multiple minor shareholders/principals where each owns less than a 10% share, it is acceptable to make one entry as "Multiple" and total the percentage for those owners.*

Name: \_\_\_\_\_ % Ownership: \_\_\_\_\_ Title: \_\_\_\_\_  
Address: \_\_\_\_\_  
Citizenship: \_\_\_\_\_ Contact: \_\_\_\_\_ Phone: \_\_\_\_\_  
Email: \_\_\_\_\_

Name: \_\_\_\_\_ % Ownership: \_\_\_\_\_ Title: \_\_\_\_\_  
Address: \_\_\_\_\_  
Citizenship: \_\_\_\_\_ Contact: \_\_\_\_\_ Phone: \_\_\_\_\_  
Email: \_\_\_\_\_

Name: \_\_\_\_\_ % Ownership: \_\_\_\_\_ Title: \_\_\_\_\_  
Address: \_\_\_\_\_  
Citizenship: \_\_\_\_\_ Contact: \_\_\_\_\_ Phone: \_\_\_\_\_  
Email: \_\_\_\_\_

**GUARANTORS:** *Note: Guarantees are typically required of shareholder/principals – please ensure complete and add guarantor and consent pages as needed. Any individual guarantor’s spouse should also typically complete the section below. Spousal guarantee and consent are required in many circumstances including, but not limited to, any time guarantor is relying on the spouse’s shared income and assets as a basis for the credit request.*

Name: \_\_\_\_\_  
 Domicile / Address: \_\_\_\_\_  
 Birth Date / Company Formation Date: \_\_\_\_\_ Fed Tax ID / SSN#: \_\_\_\_\_  
 Citizenship / Country of Formation: \_\_\_\_\_ Marital Status: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
 Relationship to Applicant: \_\_\_\_\_

Name: \_\_\_\_\_  
 Domicile / Address: \_\_\_\_\_  
 Birth Date / Company Formation Date: \_\_\_\_\_ Fed Tax ID / SSN#: \_\_\_\_\_  
 Citizenship / Country of Formation: \_\_\_\_\_ Marital Status: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
 Relationship to Applicant: \_\_\_\_\_

Name: \_\_\_\_\_  
 Domicile / Address: \_\_\_\_\_  
 Birth Date / Company Formation Date: \_\_\_\_\_ Fed Tax ID / SSN#: \_\_\_\_\_  
 Citizenship / Country of Formation: \_\_\_\_\_ Marital Status: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
 Relationship to Applicant: \_\_\_\_\_

If more than three guarantors, please list on an additional page.

**REFERENCES:** (Banks and Finance Companies – two or more, with which you have had loan or lease experience)

Type of Account: \_\_\_\_\_ Bank/Name: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Contact: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Account #: \_\_\_\_\_ Acct. in Name of: \_\_\_\_\_  
 Current Balance: \_\_\_\_\_ Length of Relationship: \_\_\_\_\_ Email: \_\_\_\_\_

Type of Account: \_\_\_\_\_ Bank/Name: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Contact: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Account #: \_\_\_\_\_ Acct. in Name of: \_\_\_\_\_  
 Current Balance: \_\_\_\_\_ Length of Relationship: \_\_\_\_\_ Email: \_\_\_\_\_

**AUTHORIZATION**

**Equal Credit Opportunity Act Notice**

Notice: The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided that applicant has the capacity to enter into a binding contract); because all or part of the applicant’s income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protecting Act. The Federal agency that administers compliance with this law concerning this creditor is Federal Trade Commission, Equal Credit Opportunity, and Washington D.C. 20580. Please call (800) 551-5787, if you have any questions.

**BY SUBMITTING THIS APPLICATION: I/we, certify that the information herein is true, correct, and complete.** I/We acknowledge that I/we have made this application with the intent that Textron Financial Corporation, including all related financing affiliates (collectively, “TFC”) and financing companies arranged by TFC that are governed under non-disclosure or confidentiality agreements (“Partners”), should rely upon the information contained herein to enable TFC and Partners to grant and maintain the credit requested. Authorization is hereby granted to all credit reporting agencies, banks, and all other companies to release credit and financial information to TFC and Partners from time to time, which TFC and Partners deem necessary to establish and maintain credit. I/We further authorize any company or individual from whom I/we may have obtained or requested credit to furnish TFC and Partners with the details of that transaction. I/we agree to provide current financial information upon request, in a form acceptable to TFC and Partners. If the requested credit is granted, TFC and Partners are authorized to report information concerning the credit to credit reporting agencies.

I certify I have authority on behalf of Applicant and any corporate guarantors.

Applicant's Name: \_\_\_\_\_

Signed: \_\_\_\_\_

Title: \_\_\_\_\_ Date: \_\_\_\_\_

### **Consent to Use of a Consumer Credit Report**

The undersigned individual(s) recognize that personal credit history may be a factor in the evaluation of the credit history or credit worthiness of the applicant or in the evaluation of his or her personal guarantee of the obligations of the credit applicant (if applicable). Further, a condition of credit approval may include their guarantee, and the undersigned hereby instruct and authorize Textron Financial Corporation, including all related financing affiliates (collectively, “TFC”) and financing companies arranged by TFC that are governed under non-disclosure or confidentiality agreements (“Partners”), to obtain and use consumer credit reports pertaining to each individual's credit history and/or credit worthiness from any credit reporting agency, in connection with the application for the extension of business credit by TFC and Partners.

In connection with any such application for business credit, the undersigned further agrees that TFC and Partners' permission to obtain a consumer credit report on the undersigned and any guarantor shall be ongoing and shall relate not only to the evaluation and/or extension of the business credit requested, but also for purposes of reviewing the account, increasing the credit line on the account (if applicable), taking collection action on the account, and for any other legitimate business purpose associated with the account as may be needed from time to time.

I/We further authorize TFC and Partners to give data contained in this application and credit information about any guarantor to its subsidiaries, affiliates and agents. I/We can prevent TFC and Partners from sharing such information, other than information about TFC's transactions, experience with guarantor, or as permitted by law, by contacting TFC at TFCcustomerservice@textronfinancial.com or at +1 316.660.1200.

### **Applicant's Consent to the Processing of Personal Data**

By signing below, I consent to the collecting, transfer, storing, and using of my personal data by TFC of Wichita, Kansas, U.S.A., for the purpose of enabling TFC to review and maintain the credit requested by the applicant. Furthermore, I consent to the transferring of my personal data to TFC's subsidiaries and affiliates, including, but not limited to Cessna Finance Corporation, Cessna Finance Export Corporation, Textron Aviation Finance Corporation, as well as its agents and employees only for the above-mentioned purposes to the extent needed for the transactions contemplated herein. I understand that this information will be retained for the period of any outstanding financing provided, plus seven to ten years depending on the form of financing. In granting the aforementioned consent, I am aware that my personal data may be transferred to, stored and used in countries that do not provide adequate level of protection as provided by the Directive 95/46 EC and related laws of the EU member states, and that, although TFC currently complies with EU law through the use of Model Contracts, the disclosure of the personal data may be required by law or enforceable court or public agency order. I understand that I can obtain a copy of TFC's privacy statement at <https://www.textronfinancial.com/Privacy-Statement>. Further, I understand that I can request information regarding TFC's use of Model Contracts and / or obtain a copy of TFC's privacy policy by contacting TFC at TFCcustomerservice@textronfinancial.com or at +1 316-660-1200.

Without limiting or expanding my rights pursuant to the applicable laws of my domicile, I am entitled to revoke the consent granted above for the processing of my personal data at any time with future effect. I understand that if I withdraw my consent, it may impact TFC's ability to grant and maintain the credit requested. I also understand that if I fail to provide the information as described in TFC's Information Checklist that TFC may be unable to process my application. I am entitled to request a copy of my data, as well as other information about my stored data, including information about the purposes for which the data is being stored and the recipients to whom the data is disclosed. I am entitled to request that my data be corrected. I am also entitled to request that my data be deleted. Furthermore, I am entitled to request TFC not to disclose my protected personal data by contacting TFC at [TFCcustomerservice@textronfinancial.com](mailto:TFCcustomerservice@textronfinancial.com) or at +1 316.660.1200, unless disclosure is required or permitted by law.

For Residents of the EU: I understand that I have the right to complain to a Supervisory Authority.

I/We further authorize TFC and Partners to give data contained in this application and credit information about any guarantor to its subsidiaries, affiliates, employees, agents, preferred lending partners, and export credit agencies. I/We can prevent TFC and Partners from sharing such information, other than information about TFC's transactions, experience with guarantor, or as permitted by law, by contacting TFC at [TFCcustomerservice@textronfinancial.com](mailto:TFCcustomerservice@textronfinancial.com) or at +1 316.660.1200

I have read, understand, and agree to the above.

**Acknowledged and agreed to by:**

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Fed Tax ID / SSN: \_\_\_\_\_

Date: \_\_\_\_\_

**Acknowledged and agreed to by:**

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Fed Tax ID / SSN: \_\_\_\_\_

Date: \_\_\_\_\_

**Acknowledged and agreed to by:**

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Fed Tax ID / SSN: \_\_\_\_\_

Date: \_\_\_\_\_

**Release of Credit Information**

Authorization is hereby granted to all credit reporting agencies, banks, and all other companies to release credit and financial information to TFC and Partners from time to time, which TFC and Partners deem necessary to establish and maintain credit. I/We further authorize any company or individual from whom I/we may have obtained or requested credit to furnish TFC and Partners with the details of that transaction. I/we agree to provide current financial information upon request, in a form acceptable to TFC and Partners.

I authorize Textron Financial Corporation to proceed.

**Acknowledged and agreed to by:**

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Date: \_\_\_\_\_

**Acknowledged and agreed to by:**

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Date: \_\_\_\_\_

**Acknowledged and agreed to by:**

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Date: \_\_\_\_\_